

Application for DFC-DPA Loan Program (DFC-014)

OMB No.

Responses to questions which call for estimates or projections should take the form of good faith statements made to the best of the applicant's knowledge and belief. Statements of fact provided in this document must be accurate as of the date of submission. Anyone who knowingly makes a false statement with the intent to influence DFC's loans or other investments may be criminally prosecuted. Such false statements are also grounds for DFC to terminate a commitment or declare a contract default. These rights are in addition to any other rights or remedies available to the United States government. Neither submission nor acceptance of this application implies that the proposed transaction is eligible for support or that support will be provided.

Information provided in this form will be deemed designated as "confidential commercial information" in accordance with Freedom of Information Act (FOIA) regulations at 22 C.F.R. Part 706, and will be treated as such to the extent permitted by applicable law.

Paperwork Reduction Act Notice: This information is required to obtain or retain benefits. Federal agencies may not collect information unless a valid OMB Control Number with an expiration date that has not expired is displayed. The public reporting burden for this collection of information is estimated to average 90 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspects of this collection of information, including suggestions for reducing this burden, to Agency Clearance Officer, Records Management, United States International Development Corporation, 1100 New York Ave., NW, Washington, DC, 20527 and to the DFC Desk Officer at the Office of Information and Regulatory Affairs, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, DC 20503.

This Form and any attached supporting documentation will enable DFC personnel to make a preliminary determination of whether your proposal meets eligibility and basic underwriting requirements. **DFC-DPA Loans are limited to projects that support the national response and recovery to the COVID-19 outbreak, or the resiliency of any relevant domestic supply chain.** Please click [here](#) to review the basic eligibility requirements and the DFC-DPA Loan Program origination process. For general questions or eligibility questions, please email [\[email address of new DFC domain to be added\]](#). If a particular question on this form is unclear, please email [\[email address of new DFC forms domain to be added\]](#).

If you are applying for a Funds transaction, please skip to Section 2.

Section 1: Project-Specific Transactions

QUESTION 1: SPECIFY FINANCING STRUCTURE

The DFC-DPA Loan Program (DDLDP) supports a wide variety of transactions by providing direct financing. Though each transaction may have unique structural aspects, all transactions fit into one of two basic structural categories. Please read the definitions below and choose the structure that best fits the type of support that you are seeking.

<input type="checkbox"/>	Project Finance/Investment: DFC provides financing to a stand-alone project or single purpose entity.
<input type="checkbox"/>	Corporate Finance/Investment: DFC provides financing to a general corporate entity that already has an operational track record.

QUESTION 2: IDENTIFY THE PROPOSED BORROWER/INVESTEES

In each DFC-supported transaction, DFC enters into a contractual relationship with a Borrower/Investee (in the case of Project Finance or Corporate Finance transactions). Please list the location and contact information for that party. If that party has not yet been formed/incorporated, please list approximate information that will allow us to create a placeholder for that party in our transaction tracking systems.

Borrower/Investee	
Name:	
Address (incl. city and country):	
website (if avail):	
DUNS Number:	
U.S. Tax Identification Number:	or N/A – Not a US Taxpayer

QUESTION 3: IDENTIFY THE APPLICANT REPRESENTATIVE

Please provide contact information for the individual who will be DFC's primary point of contact regarding this application.

Name and Title of Representative:
Relationship to the Borrower/Investee/Guaranteed Party:
Name of Representative's Company (if different from the Borrower/Investee/Guaranteed Party)
Address:
Phone Number 1 (office):
Phone Number 2 (mobile):
E-mail:

QUESTION 4: IDENTIFY THE KEY PARTIES INVOLVED WITH THE TRANSACTION

Evaluating the business entities and/or individuals that will own, manage or make other critical contributions to the transaction being financed is an important part of DFC's underwriting process.

Please attach detailed chart(s)/schematic(s) showing the structure of the proposed transaction and key relationships. These may include ownership charts, organizational/management structures, contractual relationship schematics, etc.

Please list and provide requested information on each of the following types of entities/individuals. If an entity/individual plays multiple roles in a transaction, only list them once and indicate their most important/primary role:

- Each business entity/individual that owns 10% or more (either directly or indirectly) of the Borrower/Investee/transaction.
- Each business entity/individual that does or intends to provide credit support (e.g. a guarantor)
- Each business entity/individual that does or will have a significant managerial relationship with the Borrower/Investee/transaction (e.g. executives/directors).
- Each business entity/individual that does or will have a primary contractual relationship with the Borrower/Investee (e.g. construction contractor, operations and maintenance contractor, hotel management company, etc.)

Name	
Type of Entity	
Country of Citizenship (for Individuals) or Incorporation (for Business Entities)	
Primary Relationship to Borrower/Investee/Transaction	
Veteran Owned or Led?	
Minority Owned or Led?	
Women Owned or Led?	
If yes, please provide:	

% owned by women	
# of women on Board of Directors	
names and titles of women owners and executives:	

QUESTION 5: DESCRIBE THE TRANSACTION

Please provide a brief description of the proposed transaction, making sure to address the following:

- What are the objectives of the proposed transaction?
- What factors or resources under the control of the involved parties will contribute most toward meeting those objectives and why?
- How would DFC's participation in the transaction contribute to its success?

Please attach the following supporting documents:

Business Plan/Preliminary Information Memorandum	
Financial Projections Model	
Historical Financial Statements	

QUESTION 6: DETAIL COSTS AND FUNDING

[If the Financing Structure chosen in Question 1 was Project Finance/Investment, then the online form will show the following:]

For a Project Finance transaction, please provide a detailed list of the estimated project costs and the types and amounts of funding that will be used to cover them. Remember to include both hard/physical asset costs (e.g. buildings or equipment) and soft/implementation costs (e.g. legal or consultant services, fees, contingency etc.) in the cost estimate. The total cost amount in Column A must equal the total funding amount in Column B. For an example, please click [\[here\]](#).

	Column A			Column B	
Cost Item	USD	%	Funding Source	USD	%
			Debt:		
			DFC loan (indicate proposed term)		
			Other term debt (indicate proposed term)		
			Supplier financing		
			Subordinated Debt:		
			Third party subordinated debt		
			Shareholder subordinated loans		
			Equity:		
			Cash		

			In-kind contribution ¹		
			Grants		
			Other (please describe)		
Total Project Costs:			Total Project Funding		

[If the Financing Structure chosen in Question 1 was Corporate Finance, then the online form will show the following:]

For a Corporate Finance transaction, please provide a detailed list of how the DFC-supported funding would be used and how the proposed transaction would affect the existing corporate funding structure/leverage of the Borrower. For an example, please click [\[here\]](#).

Uses of the DFC-supported Funding

Cost Item	USD	%
Total Costs		

Balance Sheet Comparison

Existing Balance Sheet	USD	%	Proposed Future Balance Sheet	USD	%
Total Assets			Total Assets		
			DFC Debt		
Total Debt/Liabilities			Non-DFC Debt/Liabilities		
Net Worth					
			Non-DFC Net Worth		

Would DFC debt be used to repay any existing debt?

If yes, please describe the source and current terms of the debt that would be repaid and why the repayment is important to the overall objective of the transaction.

¹ An in-kind contribution could be a hard asset such as a building, land or equipment. In order for DFC to credit it as an equity contribution, it must be titled to the Borrower, and DFC must receive reasonable documentation of its market value (e.g. a recent appraisal, sales invoice, etc.)

QUESTION 7: DESCRIBE COLLATERAL AND/OR CREDIT ENHANCEMENTS (IF APPLICABLE)

DFC usually requires a collateral/credit enhancement package tailored to the specific risks of a given transaction. Following are indicative categories of collateral/credit enhancement that DFC may require. Please indicate below those categories that may be available (check all that apply):

Pledge of shares of the Borrower

Liens/Mortgages on Borrower assets (Specify types/locations: _____)

Liens/Mortgages on other assets (Specify types/locations: _____)

Guaranties from creditworthy individuals or companies (Specify name(s) of guarantor(s):)

Irrevocable standby letter(s) of credit

Debt Service Reserve Account

“Key Man” Life Insurance

Other (describe:_____)

QUESTION 8: MANAGEMENT EXPERIENCE AND TRACK RECORD

Briefly describe relevant experience (in the sector, in the market, etc.) that the key parties (individually or as a team) may contribute towards the success of the proposed transaction.

Please attach a document compiling CVs or other documentation that demonstrates this experience:

Question 9: PROVIDE INFORMATION ON PRIVATE SECTOR SOURCES OF FINANCING

DFC does not compete with private sector providers of financing. Therefore, DFC requires that applicants: (a) evaluate the possibility of obtaining financing from private sources and (b) decide to pursue DDLP financing because private financing is not available on reasonable terms sufficient to make the investment viable.

Have you evaluated the possibility of obtaining financing for this transaction from private sector sources?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Have you determined that private sector financing is not a viable option in this case?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If <u>Yes</u> , please list the private sector funding source(s) you have approached regarding this transaction and explain why private financing is not a viable option (i.e., unworkable tenor and/or pricing).		

SUBMISSION/SIGNATURE Page

I certify that:

the Applicant or any owner of the applicant is not presently suspended, debarred, proposed for debarment, declared ineligible, voluntarily excluded from participation in this transaction by any Federal department or agency, or presently involved in any bankruptcy.

the Applicant, any owner of the applicant, or any business owned or controlled by any of them, has not ever obtained a direct or guaranteed loan from any Federal agency that is currently delinquent or has defaulted in the last 7 years and caused a loss to the government.

the Applicant (if an individual) or any individual owning 20% or more of the equity of the Applicant is not subject to an indictment, criminal information, arraignment, or other means by which formal criminal charges are brought in any question, or presently incarcerated, or on probation or parole.

Within the last five years, for any felony, the Applicant (if an individual) or any individual owning 20% or more of the equity of the Applicant has not: (1) been convicted; (2) pleaded guilty; (3) pleaded nolo contendere; (4) been placed on pretrial diversion; or (5) been placed on any form of parole or probation (including probation before judgment).

all loans will be used for eligible projects within the United States.

I certify that the statements and information provided herein are true to and correct to the best of my knowledge and belief. I understand that knowingly making a false statement to obtain this loan is punishable under the law, including under 18 U.S.C. 1001 and 3571 by imprisonment of not more than five years and/or a fine of up to \$250,000 or twice the gross pecuniary gain from the offense or twice the gross pecuniary loss to another person; and, if submitted to a federally insured institution, under 18 U.S.C. 1014 by imprisonment of not more than 30 years and/or a fine of not more than \$1,000,000."

Name:

Title/Role in Transaction:

Email Address:

Note: Some of the questions in the form require the attachment of specific documents. In addition, at the bottom of every page of the electronic form, there is a link that will allow the applicant to attach additional supporting documentation as necessary. A list of the essential supporting documentation requested by DFC is as follows:

SUPPORTING DOCUMENTATION

1. COMPLETE BUSINESS PLAN/PRELIMINARY INFORMATION MEMORANDUM

Since DFC supports a variety of transaction structures in many different sectors/industries, it is not possible to provide a standard business plan template. The following checklist details the items that applicants should consider as they prepare their business plans. Please provide as complete a business plan as possible.

Investment/Transaction Summary

- **Investment/Transaction Description/Status** Describe the purpose for which the DDLP is to be used and investment made to date, market or feasibility studies performed, status of documentation/permits/government consents, environmental studies, past and ongoing consultations with project-affected communities (including disadvantaged and vulnerable groups), etc.
- **Financial Plan and Credit Support** Describe the proposed DFC and other lender debt -- loan amount, tenor, grace period -- and source, timing and amount of equity contributions, grants or other funding; describe any proposed collateral and other credit support

Key Parties

- **Owners/Shareholders, Guarantors, Management, Contractors, Regulators --** Provide detailed information on the key parties associated with the transaction, fully explain their role(s), and explain the relationships among them. If certain characteristics (e.g. a strong credit rating) or capabilities/experience (e.g. a strong track record in a given market or industry) are important to that party being considered a good candidate to fulfill their role in the transaction, please highlight that information.

Sector/Target Market/Economics

- **Sector/Industry** Describe the competitive environment in which the investment is being made and any recent or emerging trends that may affect its success.
- **Product/Services** Describe the ultimate products or services that this investment will produce, and in what quantity.
- **Economic/Technical Specifications** If relevant, provide economic assumptions, technical parameters, construction plans/schedule, equipment/land to be procured, off-take arrangements, etc.
- **Agreements** List any key contractual arrangements necessary to the success of the investment such as concession or franchise/royalty agreement(s), construction contract(s), offtake agreement(s), environmental impact studies, feasibility studies, marketing studies, technical assistance agreement(s), management services agreement(s), lease(s), etc. (and attach electronically if available)

Legal, Economic, Political Environment and Government Participation

- **Licenses/Permits** List all licenses, permits, consents, approvals, environmental requirements etc. required by the country/local government and the status of such documentation.

- **Legal Regime** List local laws, regulations or pending reforms that will impact the investment or the sector.
- **Government/Multilateral Participation** Describe any government or multilateral involvement in the investment or the sector and any government incentives such as tax holidays.
- **Litigation or Dispute Resolution** Describe any litigation or community dispute or complaint resolution processes that have occurred or are occurring involving any of the key parties that could affect this investment.

Transaction Strengths/Risks and Risk Mitigation

- **Strengths** Describe those factors that contribute to the long-term viability of the investment/transaction.
- **Risks** Describe risks such as credit risks, sector/market risks and competition, operational and management risks, economic risks, legal/regulatory risks and environmental, and what steps the Borrower/Investee/Guaranteed Party will take to mitigate such risks and provide access to accountability and remedy for negative project impacts on individuals and communities.

2. Financial Projections Model

The financial projections model should cover at least the entire proposed term of the DDLP financing. It should include detailed, financially-justifiable assumptions on all key drivers of the proposed transaction and should clearly demonstrate how funds provided under the DDLP will be repaid or recouped successfully. The model should also include financial statements (i.e., balance sheet, income statement, cash flow statement) and ratios or other financial measurements relevant to the industry/transaction type being modeled. In addition, the model should be structured in such a way as to make it simple to adjust key assumptions and thereby analyze potential financial performance under adverse conditions.

If the applicant does not already have a financial projections model that meets these criteria, DFC has provided a template (link to model template and user guides) that may assist some applicants in creating a model. Please note that this template is not designed to model financial institutions or other entities with lending or leasing portfolios.

3. Historical Financial Statements

Evaluating the financial strength of parties upon which the transaction will depend (primary investors, guarantors, key contractors or off-takers) is an important part of DFC's evaluation. For each such party, please provide financial statements, preferably prepared in accordance with U.S. Generally Accepted Accounting Principles ("U.S. GAAP") or International Financial Reporting Standards ("IFRS"). Financial Statements must be prepared in English or accompanied by a certified English translation. Listed below are the types of financial statements that should be submitted for each type of entity:

For a public corporation:

- 10K or equivalent (most recent 3 years)
- 10Q or equivalent (most recent quarter)

For a private corporation:

- Annual Financial Statement (preferably audited; most recent 3 years)
- Quarterly Financial Statement (most recent quarter)
- Tax Return (most recent 3 years)

For a partnership:
years)

- Annual Financial Statement (preferably audited; most recent 3
- General Partner information, including (i) current signed Statement of Net Worth (assets, liabilities, net worth) and (ii) ownership

For an individual:

- Current Signed Personal Financial Statement (assets, liabilities, net worth) – provide link to DFC-005 (fillable PDF)
- Tax Return (most recent 3 years)

Section 2: Investment Funds Transactions

Proposal Date	
GP Main Point of Contact (First Name)	
GP Main Point of Contact (Last Name)	
GP Main Point of Contact (Email)	
GP Main Point of Contact (Phone Number)	
Name of Firm	
Address of Firm Headquarters	
City of Firm Headquarters	
Country of Firm Headquarters	
Other Firm Locations (cities)	
Year Firm Established	
Website of Firm	

FUND OVERVIEW	
Fund Name	
Fund Target Size in USD (including DFC amount)	
Max Fund Target Size in USD (including DFC amount)	
Min Fund Target Size in USD (including DFC amount)	
Proposed GP Commitment (%)	
Proposed DFC Commitment	
Fund Sectors	
If Other Sectors/Industries (please describe)	
Projected Fund Multiple and IRR returns (gross)	
Brief Description of the Fund and its Strategy	
Brief Description of the Fund for Public Disclosure After Approval (character range 40-149)	

MANAGEMENT OVERVIEW

Fund Team Formation: Describe how the Fund Manager and the team were initially formed and provide a brief history of how they have evolved to date. You may also refer to appropriate sections in the PPM or marketing presentation.	
Number of Partners	
Total Number of Employees/Number of Senior Investment Professionals	
Is the General Partner or Investment Manger a women-owned enterprise or women-led enterprise?	
Please provide the current or projected number of female members of the GP's or FM's board of directors or other governing body, if applicable	GP _____ # FM _____ #
Firm's Assets Under Management	
Number of Funds Previously Managed by this Firm	

SENIOR INVESTMENT TEAM BACKGROUND

Name	Title	Year joined firm	Location (city, country)	Focus (industry, function, if any)	Prior work experience (include firm, position number of years)	Education

LP BASE				
Total Capital Raised to Date in USD				
Total Capital Raised to Date (% of Target Fund Size)				
First Close Date (actual/anticipated) and Amount				
(i) Explain why you are seeking DDLP funding. (ii) What efforts have been taken to raise capital from private sector investors and what has been the outcome of those efforts? (iii) Is there a lack of available private sector support for the Fund, or for portfolio companies and if so for what reason?				
List of Investors in prior funds and those who have Committed to this Fund and Amount	Name	Commitment to prior fund(s)	Commitment to this Fund	Location (country)
List of new Investors committed to this Fund	Name	Commitment	Location (country)	
TRACK RECORD				
Attach a summary of prior fund performance (see Track Record template)				

INVESTMENT POLICY & ESG		
Describe the impact you believe the Fund will have (e.g., job creation, development of critical supply chains, number/value of product produced or supplied ,).		
Will the Fund target investments that are female-owned or serve female clients, clients located in rural areas, or other underserved populations?	Women: _____ % Rural: _____ % Other: _____ %	
If so, what percentage will be dedicated to these populations?		Number/Percentage of staff
Number and percentage of female staff (GP, Fund Manager and Fund)	General Partner	
	Fund Manager	
	Fund	
Please describe the Fund's practices concerning provision of accountability and access to remedy		

OTHER - MISCELLANEOUS	
(i) Describe any potential conflicts of interest of which you are aware. (ii) How do you plan to resolve potential conflicts of interest within the Fund, or with other investment vehicles managed by your organization or its affiliates?	
Are there any substantive litigation, dispute resolutions, or regulatory actions brought against the manager, its principals or any portfolio companies?	
If yes, please attach an explanation describing any litigation, community dispute, or complaint resolution processes that have occurred or are occurring involving the manager, its principals and/or its portfolio companies.	

ATTACHMENTS	
Attach the Fund's most recent marketing presentation	
Attach the Fund's investment pipeline	
Attach the Fund's PPM (if available)	
Attach Fund's ESG Policies	
Attach Fund's Know Your Customer Policies	
Attach LPA (if available)	

PROPOSAL DOCUMENTS			
Document Name	Description	Document Date	File Name

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Name:

Title/Role in Transaction:

Email Address: